











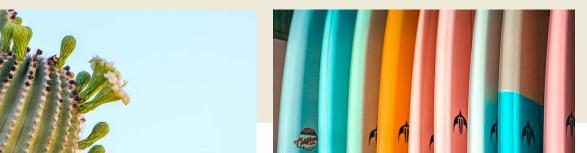


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SCOTTSDALE TOURISM

2022

4.3 MILLION

DOMESTIC OVERNIGHT VISITORS

1.0 MILLION

INTERNATIONAL OVERNIGHT VISITORS

Scottsdale visitors created an annual economic impact of \$2.5 billion in the city through their local spending. Added to the \$3.18. billion spent by the residence in a 3 miles radius.

A typical domestic overnight traveler to Scottsdale spends approximately \$272 and a typical day trip visitor spends \$67, according to the 2021 Travel USA Visitor Profile for Scottsdale by Compass Longwoods International. Overnight visitors stay an average of 2.8 nights in Scottsdale (down from 3.3 in 2020), and have an average party size of 3.0 people.

About 83 percent of domestic overnight visitors stay in a resort, hotel or motel in Scottsdale.

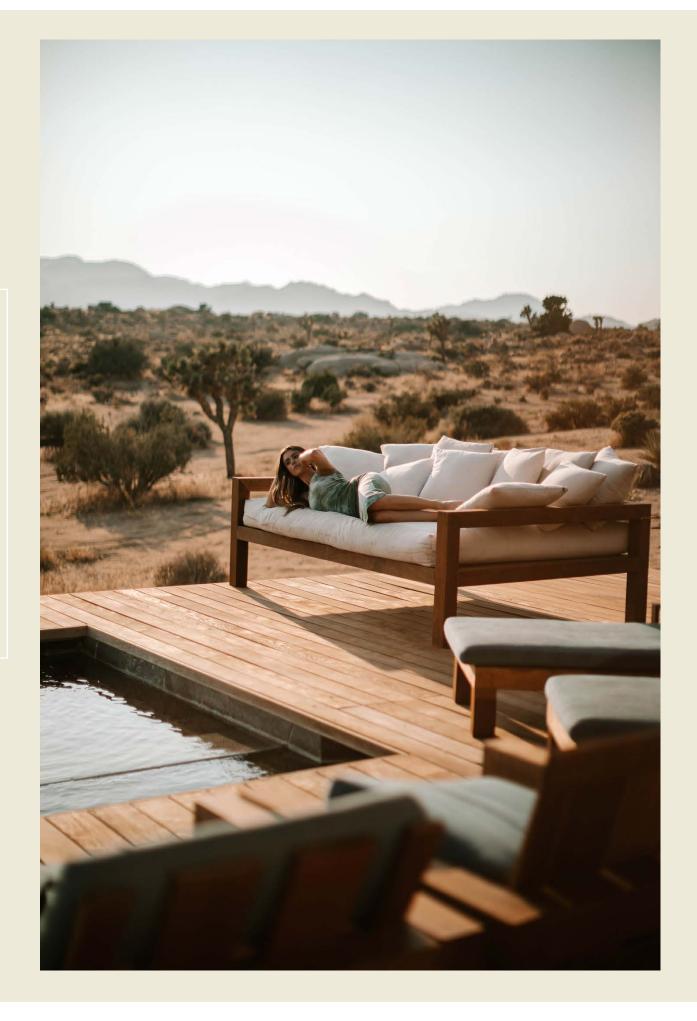
Tourists have a significant impact on tax revenues to the city. Privilege tax collections attributable to domestic and international visitors in 2021/22 are estimated at \$54.5 million, including bed taxes. This is less than 1 percent below 2019 pre-pandemic levels, although overall sales tax collections for the city are up 33 percent from 2019/20 levels. An additional \$1.4 million per year in estimated taxes were generated by employees in the hospitality industry living in Scottsdale. Scottsdale received a fiscal return of about \$1.41 from visitors in 2021, meaning that for every \$1 of municipal service costs attributable to visitors, the city received \$1.41 in revenues.

4.4 MILLION

DOMESTIC DAY TRIP
VISITORS

TOP TEN ACTIVITIES & EXPERIENCES FOR SCOTTSDALE VISITORS

- · Shopping
- Sightseeing
- · Hiking or backpacking
- · Swimming,
- · Attending a celebration
- · Night clubs
- · Business meetings
- · Historic sites & landmarks
- · State or national parks
- · Casinos.



SCOTTSDALE 101 ENTERTAINMENT CORRIDOR

\$3.17 Billion in annual spending Billion in

\$1.48 Billion in retail spending

\$457 Million in meals & beverage spending \$182 Million in Entertainment spending

LOCAL ENTERTAINMENT ANNUAL VISITORS

2 million Talking 500,000 Salt River Baseball Fields

2 million Odysea Aquarium

400,000 Great Wolf Lodge

2.5 million Medieval 435,000 Top Golf















MIXED-USE DEVELOPMENT WITH PREMIUM LOCATION ALONG SCOTTSDALE'S EXPLODING LOOP 101 ENTERTAINMENT CORRIDOR.



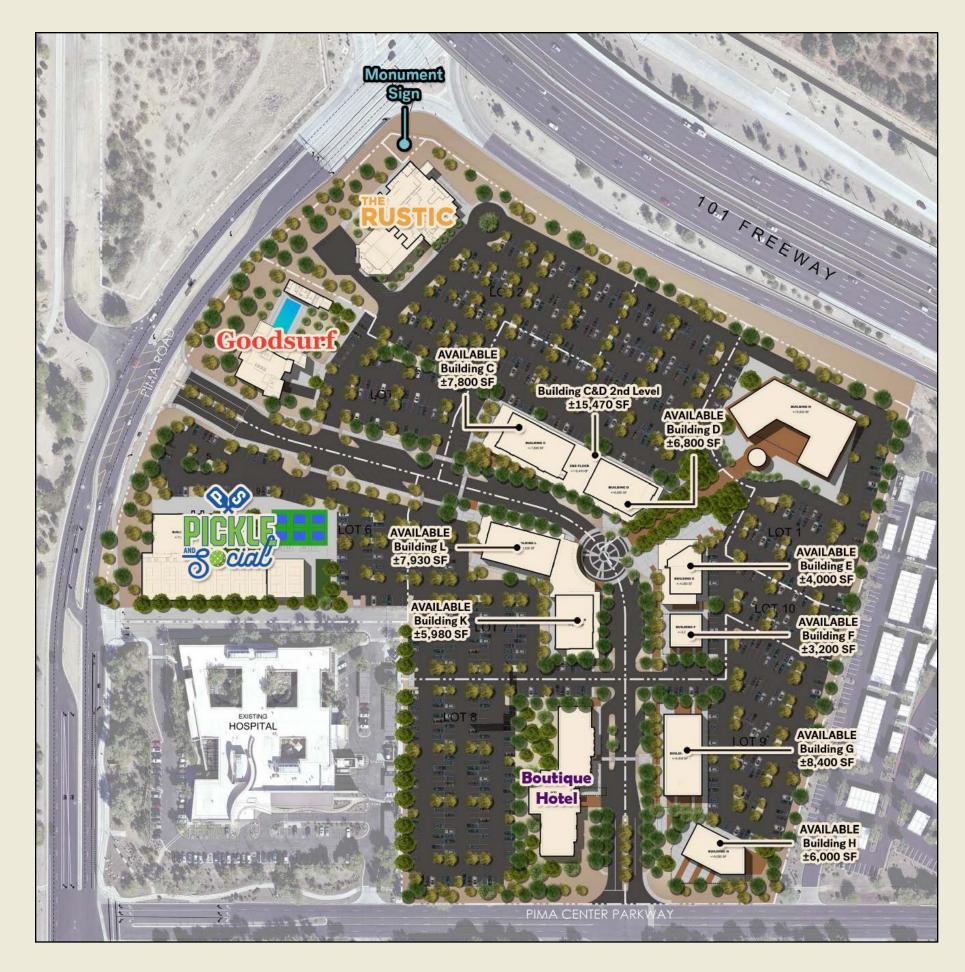


176,169 Cars / Day on Loop 101

32,000 Cars / Day on 90th St

261,547 Daytime Population

\$100,185 Average Household Income











SITE DATA:

Pad Buildings:

Building A The Rustic (18,956 SF) Lot Size (145,583 SF/ 3.4 Acres)

Building B Goodsurf (15,786 SF) Lot Size (103,929 SF/ 2.38 Acres)

Building M Pickle & Social (7,000 SF) Lot Size (103,929/ 2.38 Acres)

Building N Buildable up to 15,000 SF Lot Size (110,279/ 2.53 Acres)

Retail/ Restaurant Buildings:

Building C 7,800 SF - 1st Level

Building D

6,800 SF- 1st Level

Building C&D 15,470 SF- 2nd Level

Building E 4,000 SF

Building F 3,200 SF

Building G 8,400 SF

Building H

Building F 6,000 SF

Building L 7,930 SF

Building K 5,980 SF





SITE DATA:

Pad Buildings:

Building A

Shake Shack (4,054 SF)

Building B

Available (3,971 SF)

Building C

Available (6,000 SF)

Building E

Available (6,000 SF)

Building F

Available (6,000 SF)

Retail/ Restaurant Buildings:

Shops B 10,200 SF

Shops A 7,363 SF

Shops A - Lot 3

6,100 SF

Available - Suite 121 (2,207 SF)

Signed Leases:

Little Fig by True Food

Shake Shack

Black Rock Coffee

Thai Chili To Go

Café Rio

Zest Salon

Dirty Dough Cookies

Body Politik by Lagree Pilates

Playa Bowl

Lush Nail Bar









